



LIBRA

Changing Insurance Standards

Q2 results for 2026

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LIBRA

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LIBRA



Advanced AI Technology

Significant
Cost Savings



the Insurance Company Growing in Israel



Market Leader & Stimulates competition

Setting new standards



First Digital Insurance Company

In Israel



High-Quality portfolio: 100% Private

Without Collectives



Strong Solvency Ratio



Operational Efficiency

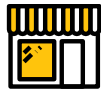
Policies per Employee:
2,585



Number of Employees: 240

Mostly in service centers,
claims and sales

ONE STOP SHOP



**Business
Insurance**



**Travel
Insurance**



**Home
Insurance**



**Car
Insurance**



**Life
Insurance**



**Mortgage
Insurance**



**Pet
Insurance**



**Chik insurance
Occasional Drivers**

Chik – Innovative Products & Technology

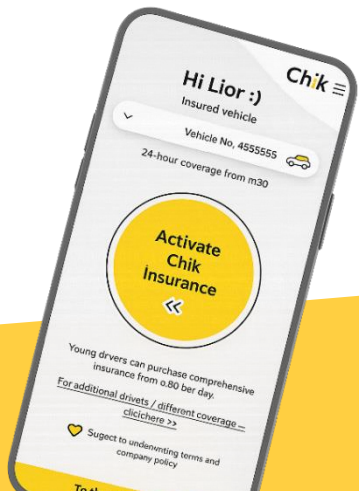
Car insurance for young drivers and new drivers – from all insurance companies

Exceptional market response – around 260,000 monthly uses

Innovative product – one of a kind in Israel!

Used via an advanced application

Award-Winning Product, two years in a row



Travel Abroad Insurance Innovation

Revolutionary Product

A digital card granting a status similar to an American citizen with medical insurance

Service Innovation

The insured doesn't need to pay or even report to the insurance company

Economic Efficiency

Low-cost arrangements with medical providers in the U.S.



**Medical Green
Card for Travelers
to the U.S.**

Innovation in Car Insurance: Unique Coverages



**Payment
Within 48 Hours**



Credit Balance



Hit and Run



**Upgraded
Compensation**



Profit Sharing

While everyone else just talks about AI Libra Is Already Reaping the Rewards

The Numbers
Speak for Themselves

12%

Expense Ratio
Lowest in
the Industry

×2

Increased
Employee Productivity

Growth Without
Headcount Increase

Service Improvement

Reduced Wait Times

24/7 Availability

AI Agent for autonomous renewal **on WhatsApp for 3 years already** WhatsApp call for insurance renewal, including negotiation and renewal approval

Renewals

Voice based AI Agent Claims report intake, fault determination, claim creation In the core system, coordinating garages and appraisers, CRM documentation

Claims
Opening

Voice based AI Agent
claim status checking for the insured

Claim Status

Developing a multi-service AI voice agent
Supporting actions such as vehicle replacement,
information inquiry, payment status and more

Service
Operations

Developing AI tools for claim settlement processes
AI automation to reduce errors and increase claims
handlers' productivity

Claim
Settlement

AI Agent for QA
Call transcriptions and core system documentation

Control and
Documentation

High ranking in
the following
parameters:
Claims Handling
Digital Tools
Customer Service

Award-Winning Service – Ranked #1 in Service Index

Capital Market, Insurance and Savings Authority, August 2025

Car Property Insurance Index 2024							
Insurance Company Names	Car Property Insurance Service Index	Weighted Score	Claims Payment			Telephone Response Time	Digital Tools
			Claims Payment Rate	Handling Speed	Public Complaints		
Libra	87	93	93	93	85	74	100
Direct Insurance	86	92	93	91	84	65	98
Agricultural Insurance	86	82	86	78	88	85	78
Ayalon	86	85	86	84	84	93	88
Migdal	85	82	85	80	84	84	99
Haphoenix	84	82	83	81	84	85	100
Clal	84	85	84	86	83	72	99
Shlomo	84	85	82	87	82	89	80
Harel	83	81	84	79	84	78	100
AIG	82	94	94	93	81	39	99
Shomera	80	79	81	78	82	73	82
Hachshara	77	77	90	65	79	63	96
WeSure	76	77	90	64	78	66	93
Menora	75	75	81	70	80	36	97
Average	82	84	86	81	82	72	94

LIBRA

Data Highlights And Key Figures

Libra Breaks Records Again

136%

Solvency Ratio
Per Solvency Regime

12%

Expense Ratio
Best in the Industry

53 Million
ILS

Net Profit
H1/2026

538 Million
ILS

Premium
H1/2026

47%

Return on Equity
H1/2026

76%

Retention CLR
H1/2026

847 Million
ILS

**A Growing
Nostro Portfolio**

As of Report
Publication Date

Transition to IFRS17

A new accounting standard for measuring and presenting results in the insurance industry

- 
- 🎯 Separation between underwriting profit and Investment profits and financing activities
 - 🎯 Spreading changes in actuarial assumptions over the policy lifetime
 - 🎯 Exposure to changes in the interest rate curve
 - 🎯 Measurement of Profit at initial recognition of the insurance contract
 - 🎯 Profit are recognized over the coverage period; losses are recognized immediately
- 🎯 Changes the calculations in life insurance
 - 🎯 The impact on non-life insurance is mainly presentational
 - 🎯 One-time impact on equity at transition date (1.1.2024)
 - 🎯 No direct impact on solvency ratio
 - 🎯 Improved ability to track underwriting profit development

Key Terms

Risk Adjustment
Risk premium reflects uncertainty in the amount and timing of cash flows. RA is released to profit as risk is released

RA

Contractual Service Margin
The expected profit from providing insurance coverage. Recognized in profit over the coverage period of the insurance contract

CSM

Best Estimate
Discounted expected cash flows at RF rate plus liquidity premium

BE

Summary Balance Sheet (ILS millions)

Aggregates all balance sheet balances of life insurance

Steady growth in total assets

	June 2026	June 2025	December 2025
Assets			
Insurance Contract Assets	29,544	18,533	24,633
Reinsurance Assets	262,051	341,640	324,479
Other Assets	32,320	33,038	39,523
Financial Investments and Cash	956,165	706,186	804,049
Total Assets	1,280,080	1,099,397	1,192,684
Equity and Liabilities			
Equity	226,983	148,112	183,831
Insurance Contract Liabilities (Non-Yield-Dependent)	970,660	862,061	904,116
Other Liabilities	82,437	89,224	104,737
Total Equity and Liabilities	1,280,080	1,099,397	1,192,684

Change in equity (ILS thousands)

	Amount
Opening Balance 1.1.2026	183,831
Net profit for H1/2026	53,152
Dividend paid	(10,000)
Total Equity as of 30.06.2026	226,983

Return on Equity (Annualized)

**The Best Return on Equity
Consistently!**

Q2/2026
Annualized

44%

H1/2026
Annualized

47%

**The Company's net profit relative to its equity is among the highest in the economy,
thanks to optimal use of resources for growth and profitability**

Condensed income statement (ILS millions)

LIBRA

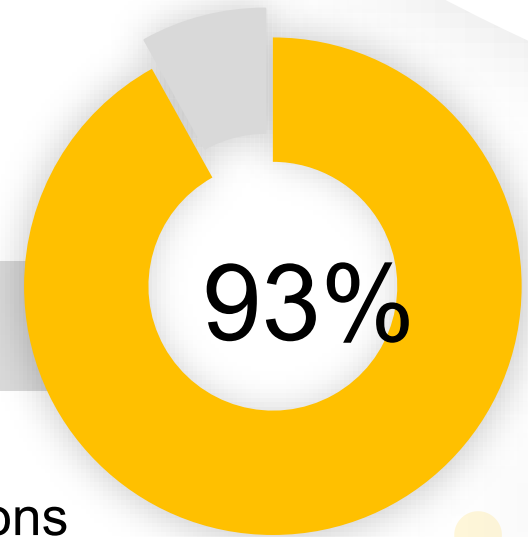
	H1/2026	H1/2025	Q2/2026	Q2/2025	2025
Insurance Services Revenue	488	416	251	212	874
Insurance Services Expenses	386	335	199	161	700
Total profit from Insurance Services Before Reinsurance	102	81	52	51	174
Total Reinsurance profit from insurance services	28	24	13	17	57
Net profit from Insurance Services	74	57	39	34	117
Investments Income	21	16	14	11	33
Finance Income (Expenses) from Insurance Contracts	(9)	(4)	(7)	(5)	(10)
Total Investment and Finance Income	12	12	7	6	23
Other Operating and Finance Expenses	6	9	4	5	(12)
Total Profit Before Tax	80	60	42	35	128
Total profit After Tax	53	39	28	23	85

Profit components (ILS millions)

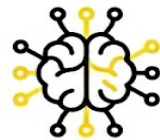
	H1/2026	H1/2025	Q2/2026	Q2/2025	2025
Underwriting Profit	74	57	39	34	117
Investment profit and Finance Expenses	12	12	7	6 *	23
Other Operating Expenses	6	9	4	5	12
Total profit Before Tax	80	60	42	35	128
Underwriting profit as % of total	93%	95%	93%	97%	91%

Underwriting Profit Ratio

Unlike other companies in the insurance industry, most of Libra's profit (93%) is underwriting profit derived from insurance activity and not from investment profit



Full optimization - from underwriting to operations



Operational Efficiency

Thanks to advanced technology and AI which serve a force multiplier for employees



Private Portfolio

Quality policyholder portfolio without fleets or collectives



Personalized Model

generating a policyholder portfolio with low-risk profiles such as low mileage drivers, clean long-term claims history, and more

Profit by Business Segment (ILS thousands)

	H1/2026	H1/2025	Q2/2026	Q2/2025	2025
P&C insurance profit before tax	74,285	57,180	37,335	32,134	122,616
Life insurance profit before tax	4,326	1,971	3,089	1,781	3,964
Profit from unattributed activity	1,789	1,191	1,642	1,156	1,893
Total profit before tax	80,400	60,342	42,066	35,071	128,473
Taxes on income	(27,248)	(20,863)	(14,031)	(12,060)	(43,233)
Other comprehensive loss	-	-	-	-	(42)
Total comprehensive profit after tax	53,152	39,479	28,035	23,011	85,198

Revenues by line of Business (ILS millions)

	H1/2026	H1/2025	Q2/2026	Q2/2025	2025
Motor property	332	296	151	135	589
Compulsory motor	175	141	79	62	282
Property lines (home & business)	20	16	10	8	34
Life insurance	11	5	7	3	13
Total premiums	538	458	245	208	918

**Revenue
Growth
Across all
Line of
businesses**

Profit Before Tax by **line of Business** (ILS millions)

	H1/2026	H1/2025	Q2/2026	Q2/2025	2025
Motor property	57	51	31	27	103
Compulsory motor	15	7	6	6	21
Property lines (home & business)	2	(1)	1	(1)	(1)
Life insurance	4	2	3	2	4
Unattributed	2	1	1	1	1
Total profit before tax	80	60	42	35	128

**Profit Growth
Across all
Line of
businesses**



Motor property

CLR gross: 77%

CLR retained: 75%

Profitability analysis (NIS millions)

	H1/2026	H1/2025	Q2/2026	Q2/2025	2025
Insurance service revenue	305	273	156	139	567
Insurance service expenses	237	210	120	105	444
Total insurance service profit before reinsurance	68	63	36	34	123
Gross CLR ratio	78%	77%	77%	75%	78%
Net expenses from reinsurance contracts	11	11	5	6	22
Total insurance service profit	57	52	31	28	101
Retained CLR ratio	76%	74%	75%	71%	75%
Gains from investments and finance	2	2	1	1	6
Other operating and finance expenses	2	3	1	2	4
Profit before taxes on income	57	51	31	27	103

Asset Cycle in Life Insurance Net (ILS thousands)

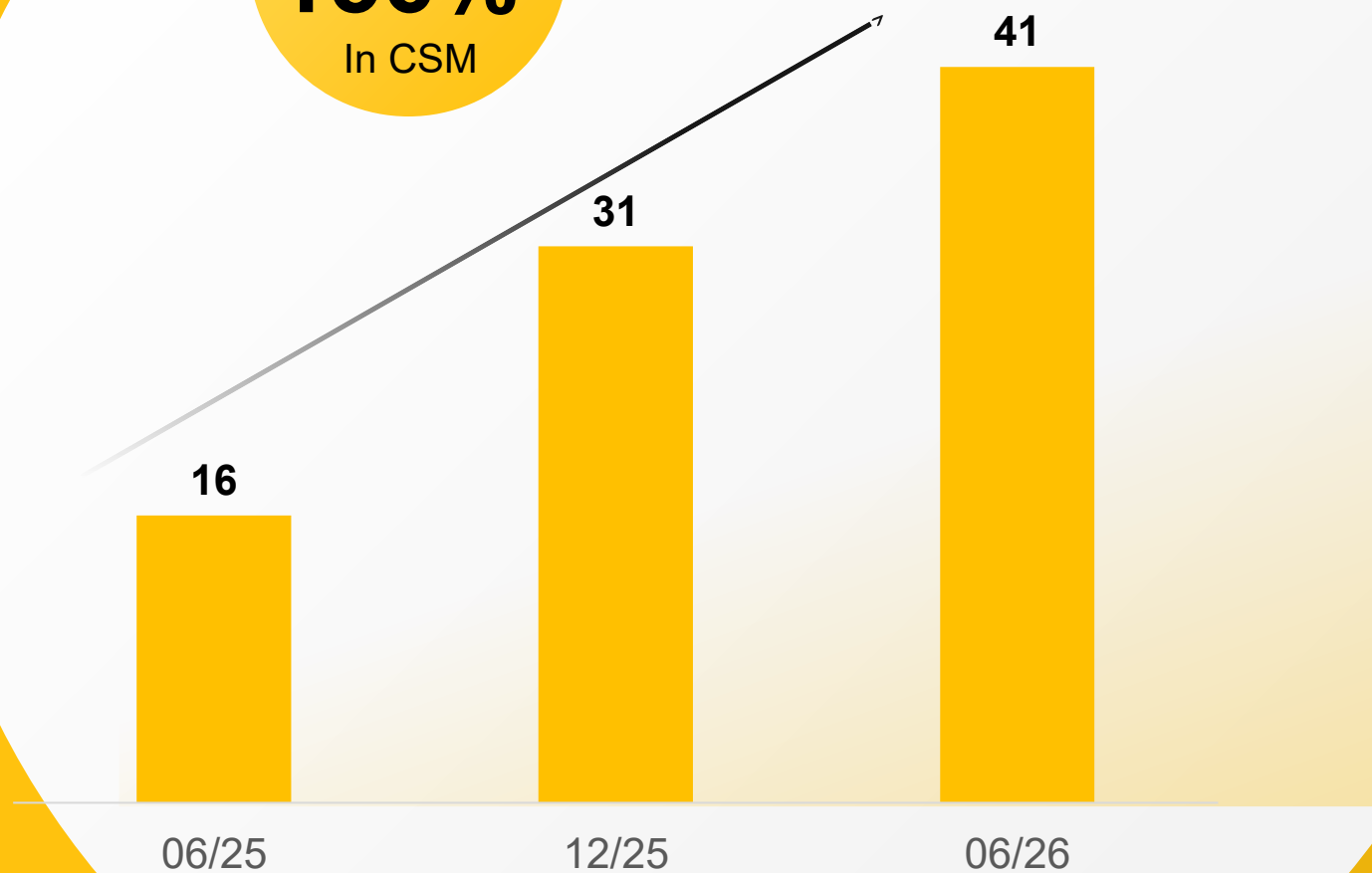
Significant
growth
in
CSM

	LRC			LIC		
	BE +premiums	RA	CSM		Total Balance	Total Profit and Loss
Asset balance 1.1.26	46,747	(4,749)	(15,011)	(1,212)	25,775	
Movement during the period	9,100	(1,248)	(3,858)	215	4,208	1,019
Asset balance 30.6.26	55,847	(5,997)	(18,869)	(997)	29,983	2,663
Investment gains						426
Total profit						3,089

Sharp growth of

156%

In CSM

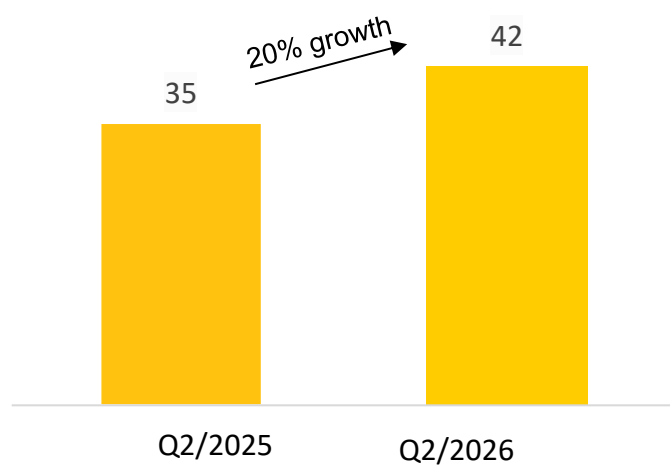


CSM Gross Development

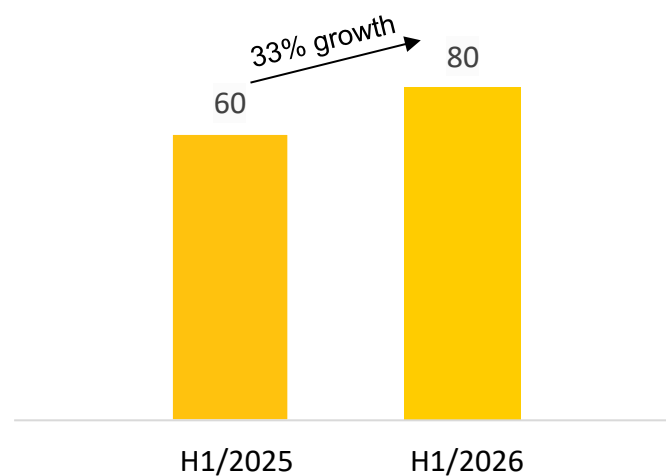
ILS millions

Profit before tax Q2

NIS millions

**Profit before tax H1**

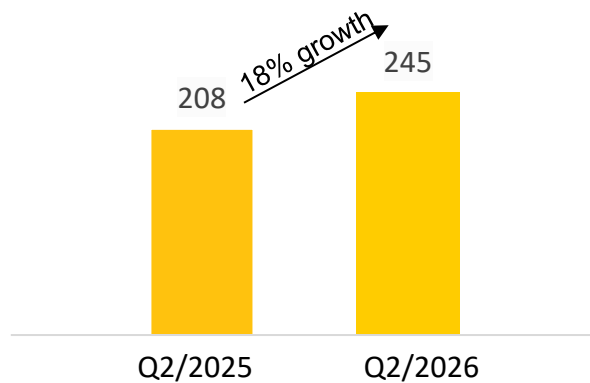
NIS millions



**Profit
Before Tax**
ILS millions

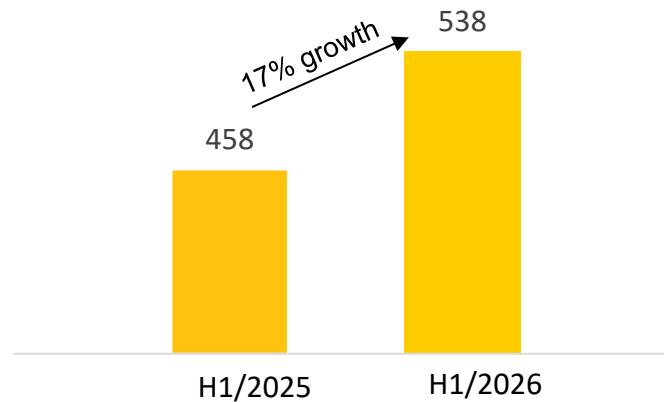
Gross Written Premium Q2

ILS millions



Gross Written Premium H1

ILS millions



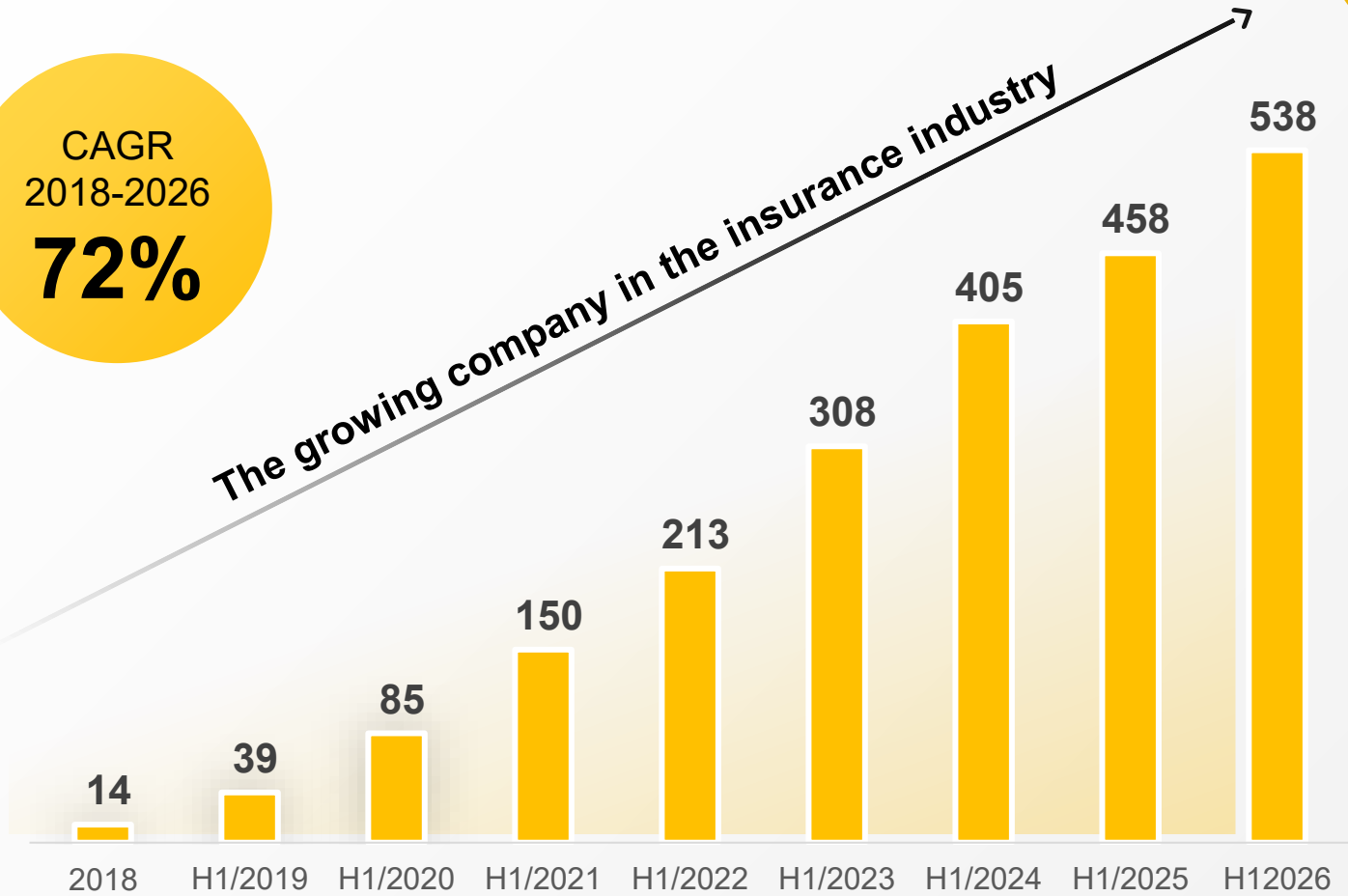
Gross Written Premium

In ILS Millions

CAGR
2018-2026

72%

The growing company in the insurance industry

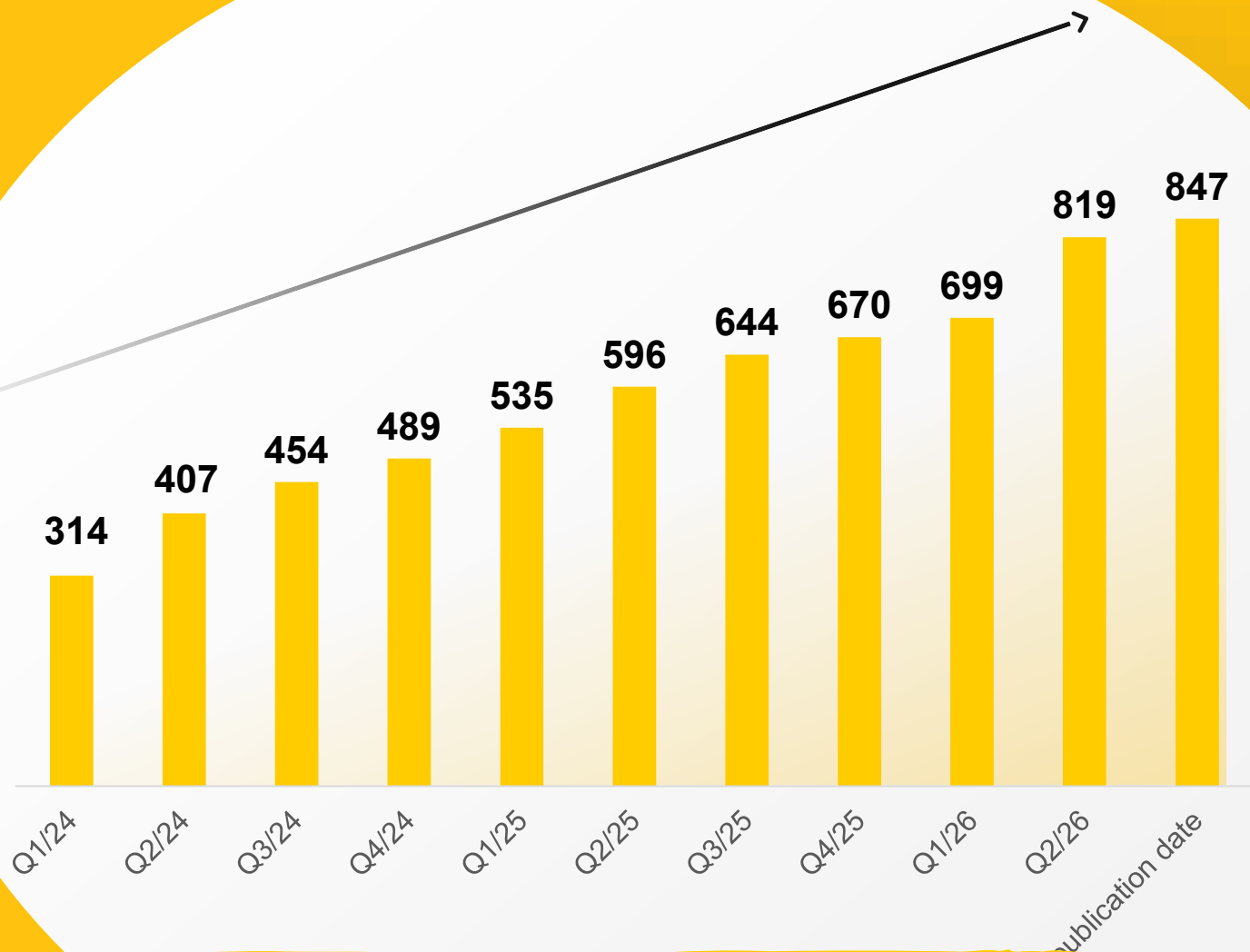


*May 2018 - License granted



Gross Written Premium

ILS millions

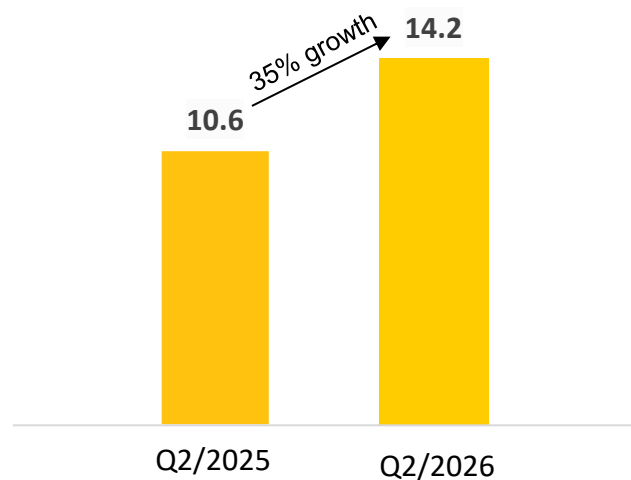


Nostro Portfolio Development

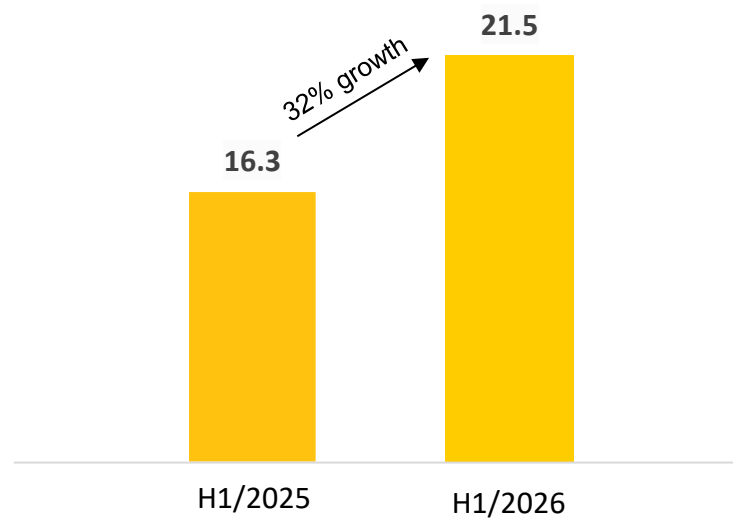
ILS millions

In Q4 2025 a one-time payment was made in respect of a CUT OFF with the National Insurance Institute, most of which was received back from reinsurers during Q2 2026.

Q2 Investment's income



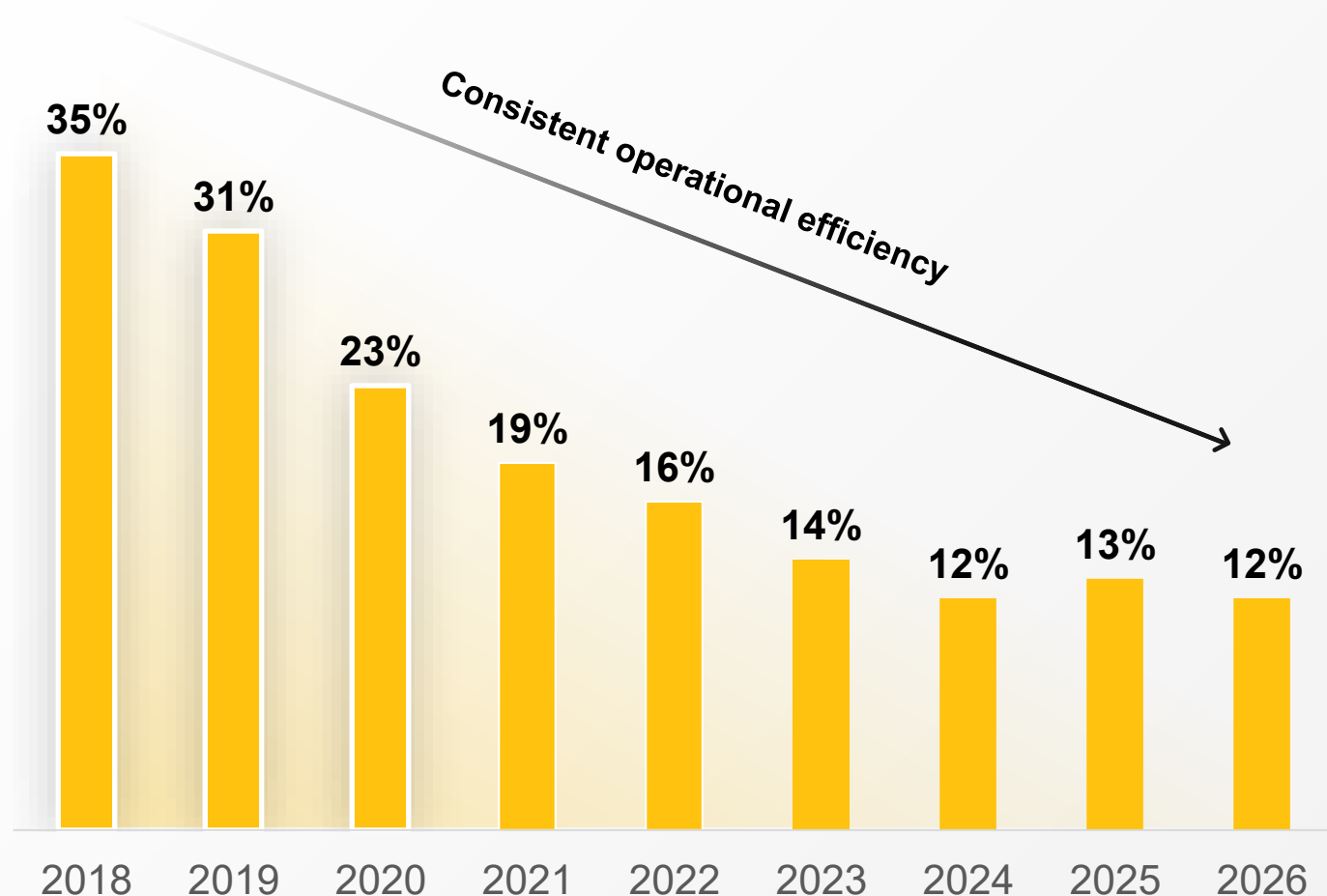
H1 investment's income



Investment Income

In ILS Millions

The growth derives mainly from growth in the nostro portfolio



*May 2018 - License granted

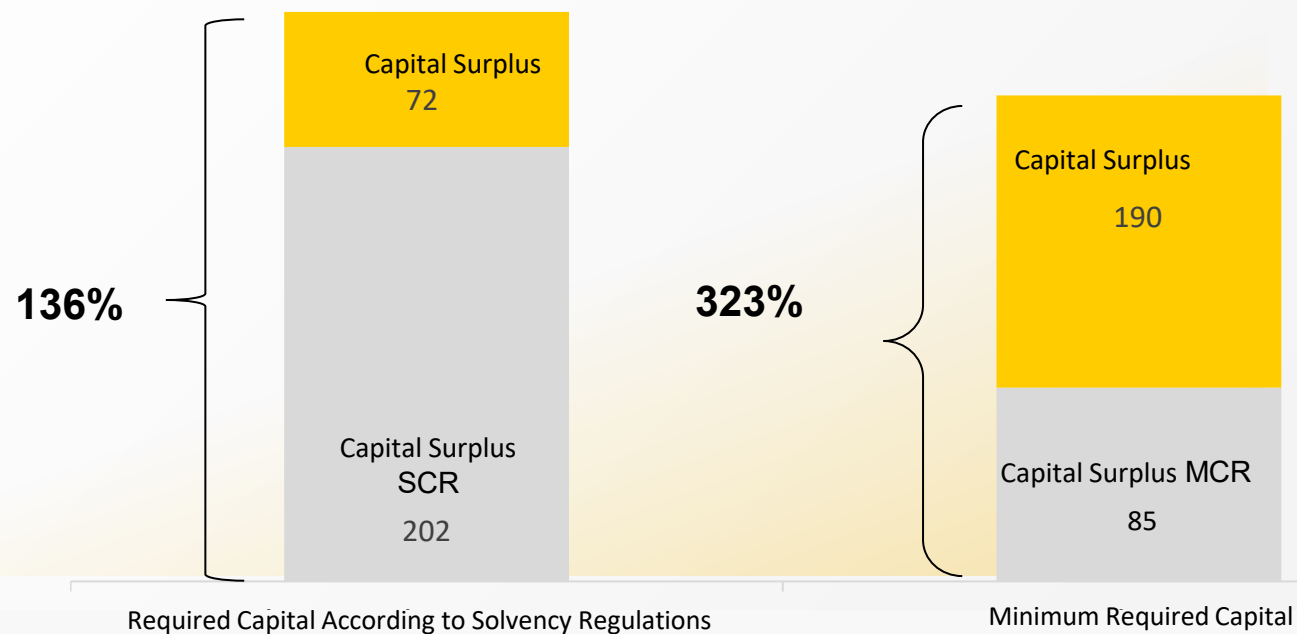
Low expense ratio thanks to an operational model based on advanced technology

*2025 Excluding life insurance expenses Known to be high in the initial years, the Company's expense ratio stands at 12%



Expense Ratio Development

General Expenses from gross
Written premium



Capital Surplus

ILS millions
(Solvency Ratio)

*As at 31.12.2025

Practice that leads to results



**Generating
Additional Profit
Sources**

Libra DNA



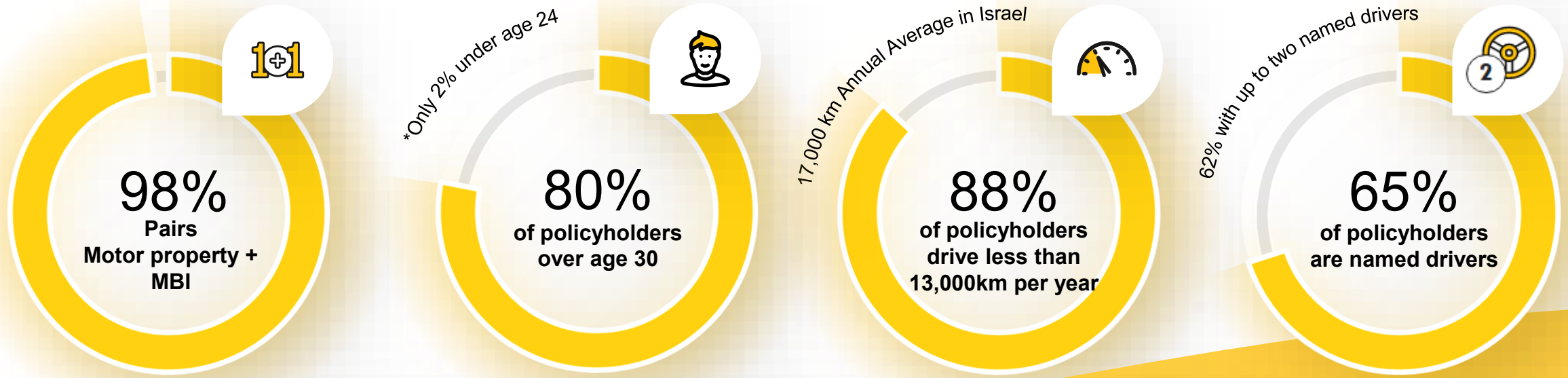
**Tight Claims
Management**

Libra DNA



**Quality
Underwriting**

Quality Underwriting – Portfolio Mix



Homogeneous Portfolio
No Fleets or Collectives



Policyholder Diversification



Quality Underwriting

*Excluding occasional drivers

Tight Claims Management

Compulsory
insurance claim
frequency
1.15%

One of the lowest
in the industry

Settlement
rate for
third-party claims
30%

Highest rate
in the industry

Total loss
claim frequency
1.2%

One of the lowest
in the industry

Payment for
parts to a
private garage
according to
the **in-network
price list**

Rate of
authorized
garages
94%

Highest rate
in the industry

Average
in-network
claim
11,000 ILS

One of the lowest
in the industry

Generating additional profit sources beyond motor



Strengthening additional insurance LOB



Significant growth in other LOB than vehicle with high profitability

An increase of approximately 41%

As of 30.06.2026, compared to the previous year



Development of the Life Insurance LOB



Focus on high-profit risk and mortgage products

Adjusted premium of approximately 24.1 million ILS

As of Q2/26



Nostro Portfolio Management

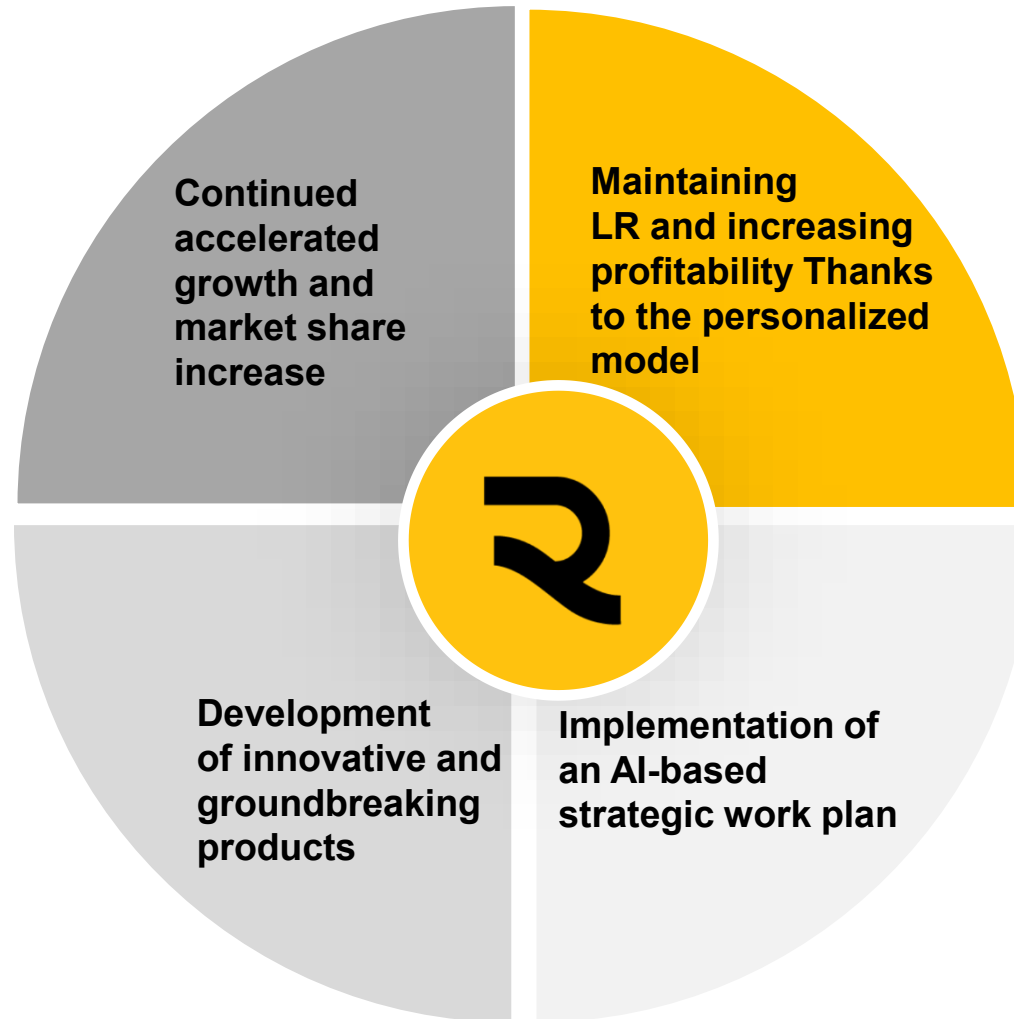


Transferring the investment portfolio to external management for maximizing income yield

Profitability of approximately 14.2 million ILS

As of Q2/2026

Business focus





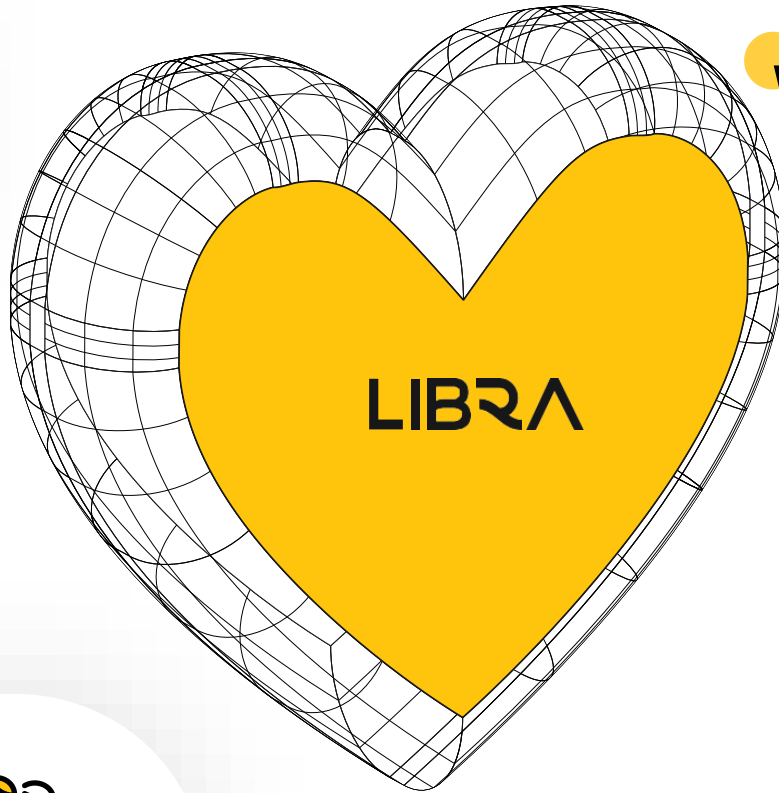
Winning
Technology



A Personal &
Unique Model



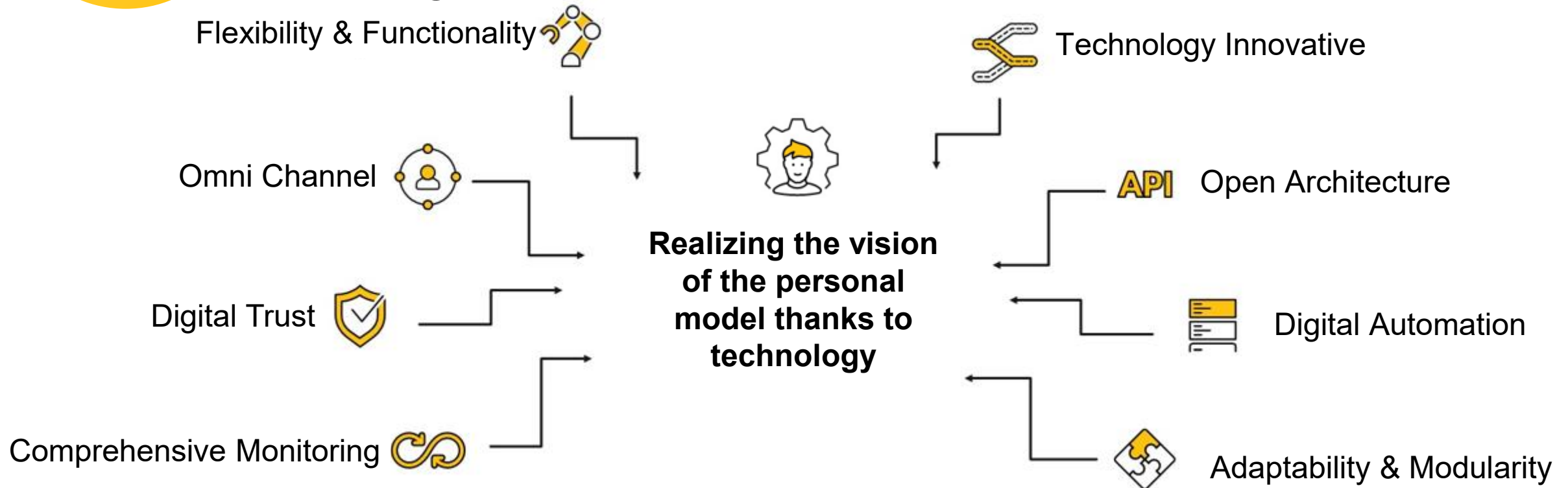
Customer
Loyalty



What Do We Have That Others Don't?

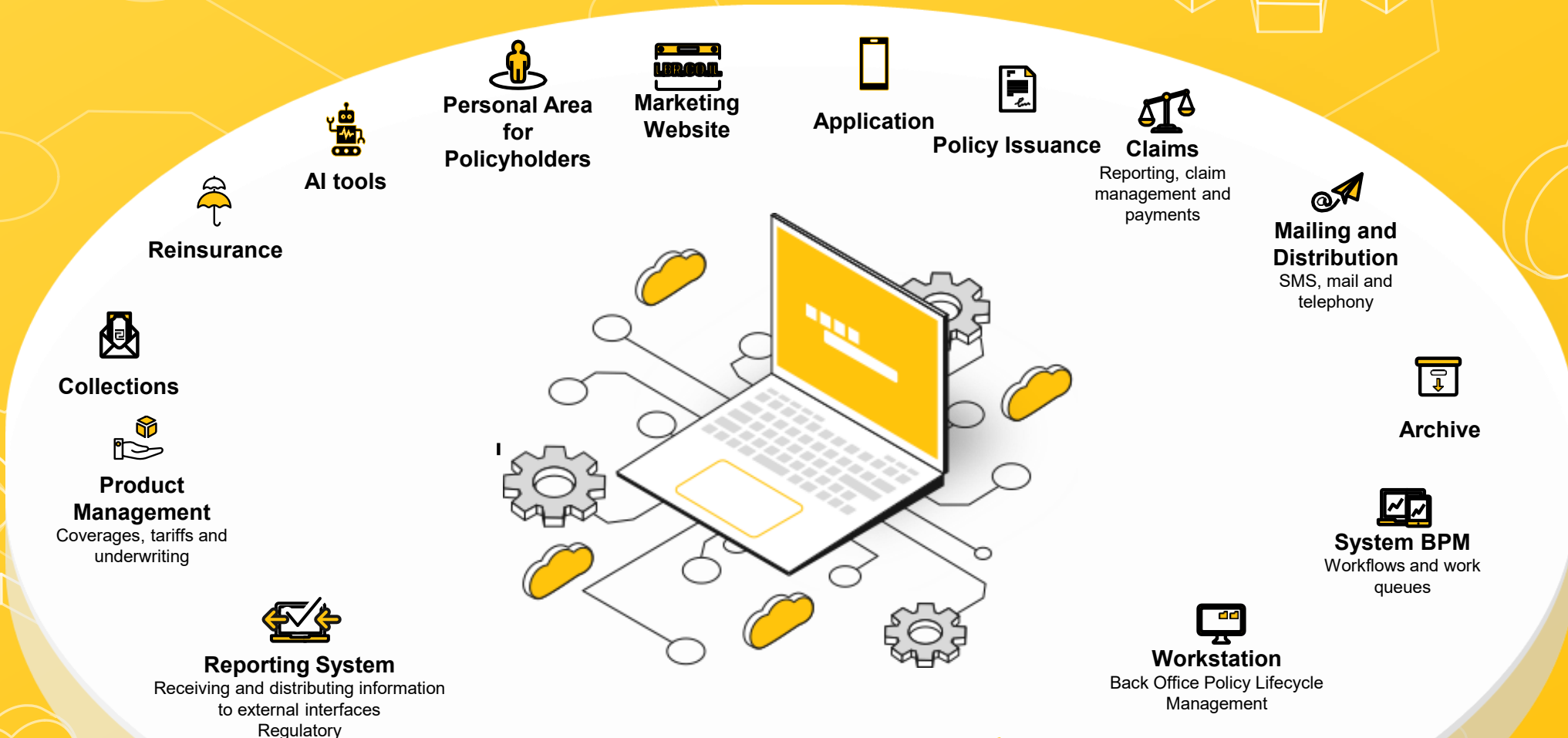
The core system
was recognized
as
an InsurTech
asset

The Technology That Make LIBRA A Game Changer In The Insurance Industry



An Advanced System In Self-Development

Functionality of numerous systems in one system developed with emphasis on maximizing operational efficiency



Significant cost savings and operational efficiency

Unique Personalization Model

Insurance Done Differently



Libra Market Leader And Market Disruptor



Innovation Products

Chik

Insurance solutions for young and occasional drivers offered across different insurance providers



Changing the Accepted media language in the Industry

For the First time in the insurance industry – a departure from complicated language and transition to simple communication language



Introducing a mileage-based pricing model

A model that became a right-wing icon & a role model among companies in the industry



Leading the switching revolution in vehicle insurance



Medical Green Card for Travelers to the U.S.



Payment within 48 hours

Fastest SLA Commitment in Total and Theft claims payment

Customer loyalty

82% Renewal

Renewal Rate Among the Highest in the Industry



**Digital Wallet
and Profit Sharing**



**Accumulating a
credit balance in
case of a claim**



Excellent Service

Leading in customer satisfaction and recommendations
In the Capital Market, Authority's Service Insurance and Savings



Unique Covers

Hit and run, vehicle to the scene of the
accident, payment of claims within 48 hours
and more

- The renewal rate calculation refers to the motor own damage sector based on policies eligible for renewal, excluding policies that were cancelled or reached exhaustion mid-policy period due to theft or total loss as defined in the relevant regulations, and which are therefore not eligible for renewal.



LIBRA Takes The Top Spots

In Reliability



Libra was ranked by Globes and Statista

In 1st place in reliability

Among insurance companies in Israel

In Service



Libra was ranked

In 1st place
In the service index for motor own damage insurance

In Marketing



Libra's advertisements
Outstanding in Globes indices

Most Remembered and Loved

In Product



Libra's car insurance was selected for the sixth consecutive year

as Product of the Year

In the car insurance category



The Public Decided:

Libra is the Insurance Company

Most Recommended in Israel



Libra has
most advanced
Digital Services



Libra Offers
Fair Prices



Libra Is
Insurance Company
Most Innovative



Libra Offers
**Advantages Not
Found
In Other
Companies**

LIBRA

**Innovation happens
when you dare to**

Play differently

